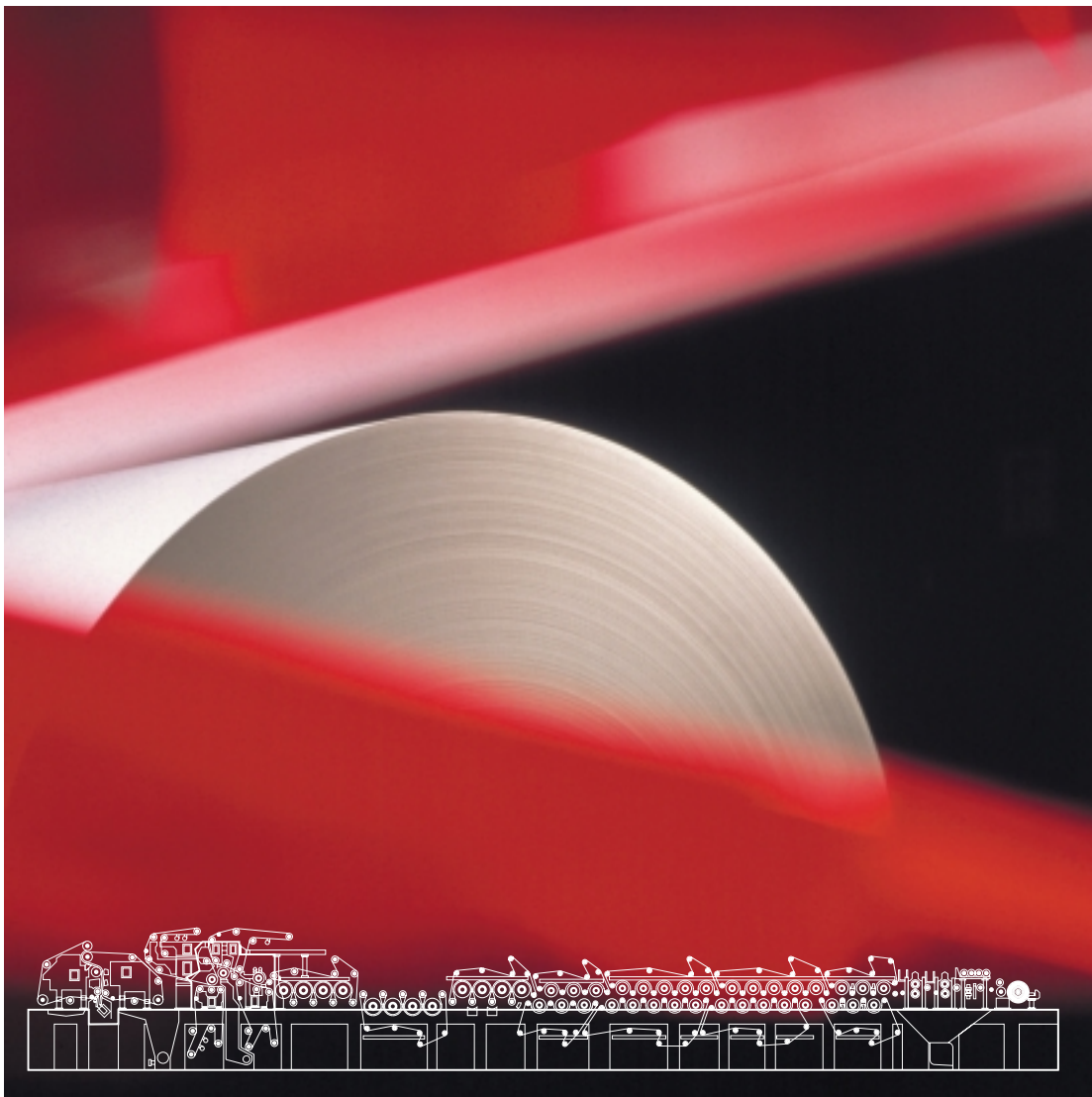




A Partnership in Paper



FAG OEM und Handel AG
A company of the FAG Kugelfischer Group

1. Innovation and Quality Assured

The quality of FAG products goes beyond agreed and expected manufacturing standards.

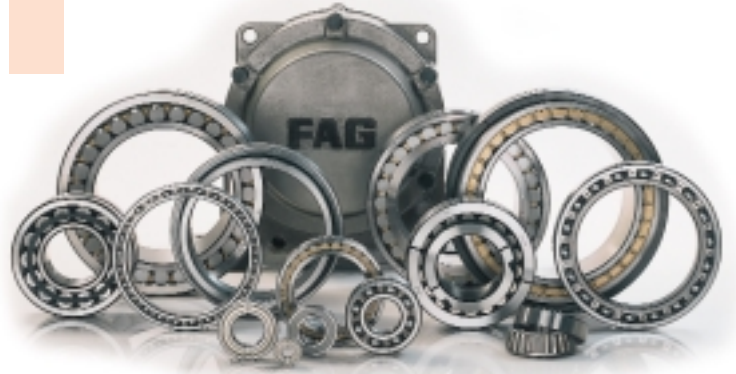
- Quality procedures and activities are directly based on results of Application Engineering and Research / Development
- Continuous improvement of performance parameters of our products
- Going beyond agreed and expected manufacturing standards (ISO 9000 et seq. / QS 9000)
- FAG quality policy is uniformly executed at the same standards world-wide
- Environmental certificate ISO 14001

2. Global Resources and Support

FAG factories, warehouses, offices and trained staff are located world-wide to satisfy your every Requirement.

- World-wide Manufacturing Facilities
- World-wide References
- World-wide Sales Organization and Service Network
- World-wide Warehouses
- World-wide Data Transfer of Information, enabling us to solve problems globally

3. Products



FAG supplies bearings of all types and sizes for all segments of the Pulp & Paper Industry.

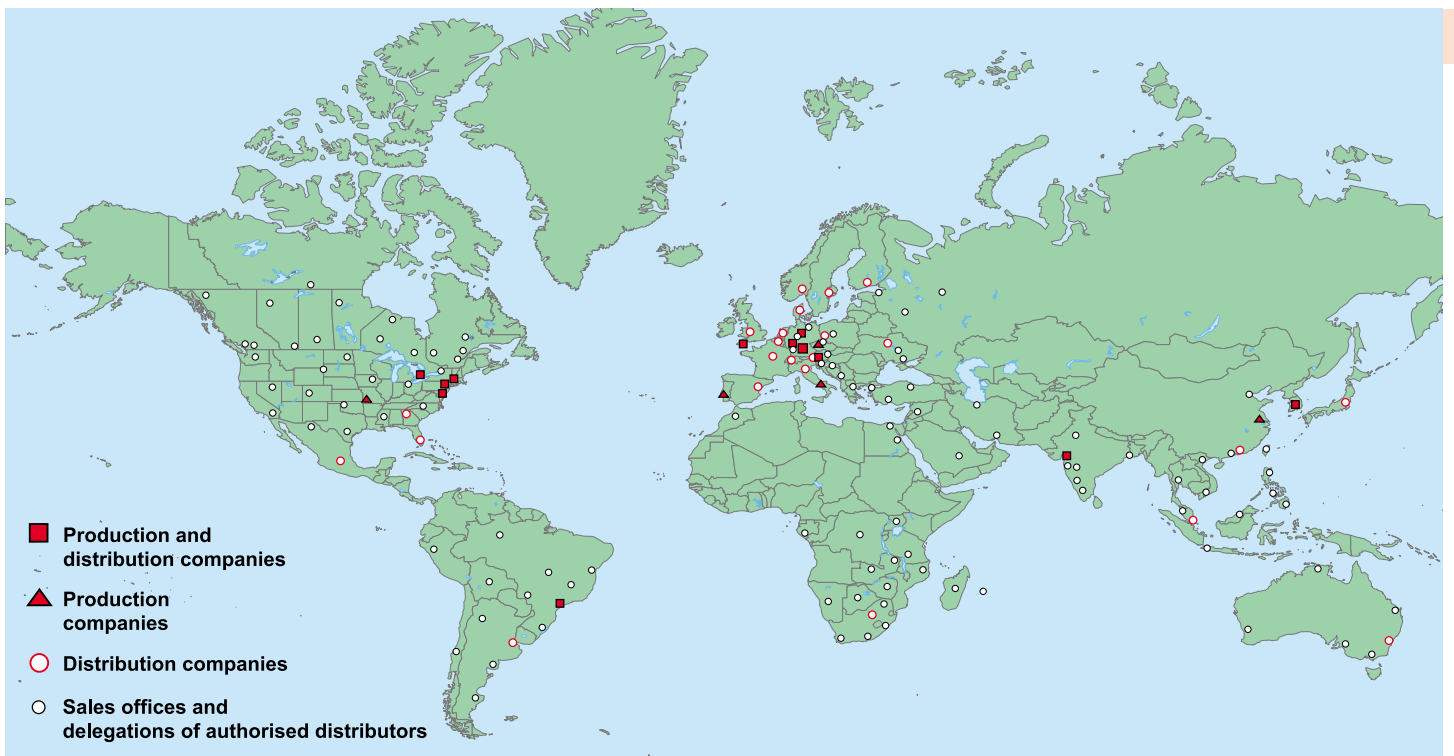
- Spherical and Cylindrical Roller Bearings designed for pulp preparation, paper production, finishing and converting
- Deep Groove - Angular Contact Ball Bearings and Tapered Roller Bearings for gears, motors, fans and pumps
- Self-Aligning Cylindrical Roller Bearings
- Split Spherical Roller Bearings
- Triple Ring Bearings
- Specially Designed Housings for the Paper Industry



FAG offers a complete Paper Mill Program that compliments our Distributor Network

FAG is committed to the Pulp & Paper Industry to assure a total Quality Process from start to finish. Our total 10-point concept from Order Entry to Proactive Maintenance brings cost savings on a continual basis.

Let us customize a program for you !





4. Inventory Review

FAG has programs that will eliminate excess and obsolete products. This combined with the standardization of bearing and housing designs leads to overall cost reductions.

6. Training Program



5. Stock Management

Custom-made stock programs made in close cooperation with your distributor will establish stock levels that offer outstanding cost savings.

- By identifying your critical spares and working closely with your FAG distributor, we would establish stock levels which would optimise cost savings
- Establishing a custom-made stock management program to assure availability each and every time

FAG offers a variety of training programs to cover all facets from the very basics to tailor-made programs that fit the most demanding of training requirements.

- Basic Bearing Seminars
- Lubrication Guidelines
- Mounting and Dismounting Training
- Damage Analysis Seminars
- Computer-based Bearing Learning System
- Tailor-made In-house Seminars



7. Technical Service

FAG has an outstanding program supplying total technical services that will assure the smooth running of your paper mill with a minimum of down time.

- Application Engineering and Customer Support
- Trouble Shooting
- Bearing Refurbishing
- Installation Services
- Maintenance Planning and Tool Rentals
- Bearing Interchange, Selection and Engineering Software
- Technical Brochures and Selection Guidelines

8. Proactive Maintenance



FAG offers a proactive maintenance program to assure early detection of problems. We can then schedule corrective actions before a catastrophic failure occurs.

- Condition Analysis
- Vibration Analysis by using the "FAG Bearing Analyzer"
- Online Condition Monitoring by "FAG VibroCheck"
- Failure Analysis
- Root / Cause Analysis



9. Communication

FAG has a world-wide communication system in place that allows us to communicate, follow up and plan for the future. It has proven itself time and time again with cost savings for all concerned.

10. Documented Savings



FAG will provide a documented savings report that will track the savings this program has achieved at your various mill locations.

- Through Application Engineering
- Through Stock Management
- Through Downtime Cost Reduction with Proactive Maintenance
- Through Trouble Shooting

FAG

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